



**Smithville Chamber of Commerce**

**Membership Meeting Minutes**

**Date: July 11, 2018**

**Smithville United Methodist Church**

**Sponsor: NW Mutual and Consentino's Price Chopper**

President Scott Pearson called the meeting to order at 11:53 a.m.

The Invocation was given by Pastor David Everly of the First Baptist Church of Smithville followed by the pledge.

**Meeting Minutes**

The June 2018 meeting minutes were then presented for approval. Jack Woods made a motion to accept and Ryan Stein seconded the motion. There was no discussion and the motion passed with a membership vote.

**Treasurer's Report**

The June 2018 Treasurer's Report was presented for approval with Harley Morlock making the motion to approve the report as presented and Rick Gath seconding the motion. There was no discussion and the motion passed with a membership vote.

**Member Introductions**

Chamber members introduced themselves, the business they are here on behalf of, and any guests that may be with them.

**Business of the Month:**  
**Dexter Home Inspection, LLC**



**Dexter Home Inspection, LLC**  
**Paul Dexter, owner - operator**  
[9375 SW Highway Z, Trimble, 64492-7813, MO](#)  
**816-416-0752**

- Paul shared

some personal information about himself.

- Formerly in the printing business
- Participated on the 150<sup>th</sup> anniversary committee
- He follows all industry guidelines like ASHI, etc
- MO or KS do not require an inspector to be licensed.
- His job is to look for potential hazards in your home
- Whether you are buying or selling he will advise you of the issues
- Chamber members currently can receive a 15% discount

**Next Month's Member of the Month:** Cowell James Forge Insurance, Scott Pearson

**Luncheon Sponsors/Program:**

**Cosentino's Price Chopper/ Northwestern Mutual**



**Cosentino's Price Chopper**  
Erich Hellerich, Store Manager  
122 N US 169 Hwy  
Smithville, MO 64089 816-532-0883  
erich\_\_hellerich@cosentinos.com



- Erich shared some personal information about himself and his family.
- He shared that he has never felt so welcome in a community before even though he doesn't live in Smithville
- Price Chopper has been in Smithville 4.5 years already and trying to follow the Parks' footsteps.
- They will have the new store completed in 2019 sometime.
- Erich thanked Sharra from Corporate Catering for helping get the food set up for today.



# Northwestern Mutual®

## Melissa Myers and Business Partner Brent Ussery

- Melissa introduced Brent as her Partner and shared some personal information about herself
- Wants to provide value to everyone in the Chamber
- There is a need for business owners to have a plan for their business to give family members should they pass.
- Business people have attorney's CPA's, etc. but never meet anyone to have a plan in place for business issues or death.
- Keys for success in your business include: Access to cash, collaborate with a team of advisors, separation of business and personal assets, tax help, protection of assets in case of lawsuit so can keep operating, and begin with the end in mind by identifying an exit strategy and have a buy-sell agreement if you have a partner.
- Facts: 70% of businesses do NOT have a succession plan and 90% of those who finally met with someone wished they would have started sooner. People spend more time planning their vacation than they do their financial planning for retirement.

### REPORTS:

#### EXECUTIVE DIRECTOR REPORT



Carol Noecker started her report by thanking Erich for providing the food and Melissa and Brent for the presentation and all for sponsoring the luncheon and Paul Dexter for his presentation as Business of the Month.

**Next Month's Sponsor:** Saint Lukes

#### **New Members:**

Shepherd Elder Law Firm - Sara Albright

Traveling Vineyard - Jenny Jones

Gann Asphalt & Concrete, LLC - Brian Gann

Sanctioned Arts Tattoo Co.- Darron Green

#### **BBQ Contest:**

- September 22, 2018 from 10-7 pm
- Five teams have registered already, don't wait as it fills up fast
- Reminder that some sponsorships also include a BBQ team

## Ribbon Cuttings:

- Amory Road ribbon cutting was on July 3<sup>rd</sup>.

## CITY REPORT



[www.smithvillemo.org](http://www.smithvillemo.org)

Cynthia Wagner gave the city report.

- She thanked all the chamber members who came to the Amory Road ribbon cutting. Amory is now open
- A lot going on in the community involving construction and detours for city improvements. The city is asking for patience for the next several months as these continue to happen currently water lines and gas lines.
- The downtown Streetscape project is opened for bids July 10th. Work should start in Mid August. Contractor who wins the bid will work with downtown activities this fall.
- Second Creek Bridge bid by the end of summer and trails at 180<sup>th</sup> st
- Contacting a credit agency to rate the city so they can possibly lower the rate on interest for the repair bills.
- There are currently 155 new units approved for new construction, 187 under review and 250 more coming soon by Eagle Heights that are mixed use.
- Cynthia said would stay after meeting to answer any questions.

## SCHOOL REPORT



[smithvilleschooldistrict.net](http://smithvilleschooldistrict.net)

Michelle Kratofil presented the following for the school district:

- Summer School ended June 29<sup>th</sup>.
- Should have possession of Eagle Heights by the end of the month.
- Ribbon cutting for E.H. is September 3<sup>rd</sup> at 10 am then all schools will be open to the public to tour from 11am to 1pm to see the improvements
- All other projects should be done by August 17<sup>th</sup>.
- She thanked the members of the chamber and community for their support.
- School starts 9/4/18 with teachers reporting on 8/27.

### **Old Business:**

- There was no old business to discuss.

### **New Business**

- There was no new business to discuss..

### **Special Announcements**

Special announcements were made by the Chamber members advertising various events and activities happening in the Smithville community in the upcoming weeks.

#### **Special ones included:**

- Dewayne Knott with the American Legion thanked everyone for their support of the Legion and that they have raised \$40,000 to put back into the community this year. He noted that 2.5 years ago they got an artifact from the 9/11 World Trade Center attack and that they got approval from the city to display the artifact on the square downtown. On 9/11 at 8:42 am they are going to dedicate it to the city. Dewayne is challenging business owners to donate to the cost of moving the artifact to the square and making the memorial.
- Harley announced that Hot Summer Nights is from 6-10 each Saturday in August and Casi Joy will be at the first one along with Platte Valley bank giving away free hot dogs. They are also still looking for sponsors.
- The Smithville Historical society is having an open house on 7/21 from 1-4 at the Patton house and every 3<sup>rd</sup> Saturday from 1-4
- Show Me Real Estate is having "Talleypalooza" on 7/21 free concert and food and beverage trucks.
- Leinda Haddock mentioned that on Sunday August 19<sup>th</sup> they will have Smithville Sunset with Casi Joy and Taylor Culling both Smithville local talent plus food from Kozak's. Cost is \$65.00 pp/limited tickets.
- Cherrine Wheeler mentioned someone leaving bad reviews about Smithville businesses named Samuel Turner so go leave good reviews.

### **Special Drawings**

Northwestern Mutual provided prizes the drawing including a money book won by Phil Zehms of Terrace Park and a \$50.00 Flowers gift card won by Starla Janes. \$19.00 was in the cash drawing won by Sierra Dominiak.

Scott thanks Erich and Cosentino's for lunch and Northwestern Mutual for co-sponsoring

**There being no further business, the Meeting was adjourned at 1:03 pm**